

TALKING POINTS
[DO NOT DISTRIBUTE]

- x Introduce yourself
 - o The constituent(s) should begin the meeting by introducing him/herself, explain where you are from, what you do, the type of research you conduct, the kinds of patients you take care of, etc., and then let the others in the group introduce themselves.
 - o Ask the person you are meeting with if he/she is familiar with hematology so you can gauge how to talk about the issues. If the staff person is not familiar with hematology, you can provide some examples of hematologic diseases and the patients you treat and major accomplishments of the field; if the staff person is familiar, you can briefly share some examples of exciting areas being explored and potential treatments and cures.

